

SEAFOOD

22 years

INTERNATIONAL

ESE PREVIEW

Ofco continues expansion

OFCO Sourcing, established in 2006 as a link between Vietnamese suppliers and worldwide seafood buyers, was granted associate membership of the Vietnam Association of Seafood Exporters and Producers (Vasep) in February, and comes to ESE having ▶

◀ successfully distributed its commercial Ofco brand into five different markets.

Director Jean-Charles Diener, well known in pangasius circles since 1999, has recently extended his activities to other species such as clams, shrimp, cephalopods and sea fish. 'We know most of the pangasius suppliers from Vietnam and many seafood suppliers in general,' he tells *Seafood International*. 'It is our policy to regularly audit our suppliers and keep seeking new ones. Our service includes rigorous and systematic quality control before loading – the product is simply not loaded if it doesn't meet customer requirements.'

The company will aim to continue its rapid expansion and open three representative offices near its main

production areas in the next two years, in order to monitor quality control and weekly exports even more tightly.

